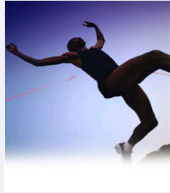




MARCH 15, 2006

VOLUME 1, ISSUE 1

Celebrating Four Years in Business



MEDHIRA Enterprises (MEDHIRA - Sanskrit word meaning "Wise" or "Intelligent") was initiated in March 2002 with the intent of collaborating with our global business clients for their success.

Four years later, Medhira has had the opportunity of servicing clients from a variety of industries including: **financial services, pharmaceuticals, academic, business-to-business, not-for profit organizations, manufacturing and entertainment.** Our

growing client list includes Ernst & Young (New York and Amsterdam), Pfizer, Deutsche Bank, Prudential Financial, New York University, Long Island University, American Bible Society, Benjamin Moore, BMG Columbia House and various PMI Chapters.

Additionally, Medhira now boasts a suite of **over 20 different course offerings.**

Our **consulting services** focus on planning and implementing projects, best practices, and quality standards. We also provide Project Office Implementation and Process Engineering/ Reengineering services.

Recently, we have expanded our presence beyond the United States and Europe to include India and the Republic of Mauritius, see page 3, "*Medhira Goes Exotic*" for more details.

Further, we have just launched a suite of customized solutions focused towards the legal industry, see page 2, "*Medhira Now Offers Customized Solutions for Law Firms*" for more details.

Our four years of success and expansion would not have been possible without you. We at Medhira personally thank you for your continued support!

SPECIAL POINTS OF INTEREST:

- ◆ Project managers earn an average annual salary of \$85,850
- ◆ PMI Certification requirements include 35 hours of demonstrated PM Education



MEDHIRA ENTERPRISES

Project Management Consulting and Training Services

www.medhira.com

Salaries of a Project Manager



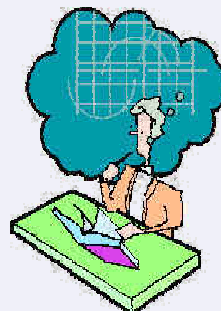
Interested in a career in Project Management?
Want to know what your

peers are earning as project managers?

The latest data from the *Certification Magazine's* annual salary survey indicates:

- Project managers earn an average salary of \$85,850.
- Professionals with PMP certification earn an average of \$95,820.
- Certified individuals averaged a 16% pay increase from 2004 to 2005.

According to salary.com, project managers in the New York City area earn anywhere between \$69,000-\$115,000, depending upon their level of expertise.



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Message from the President

Dear Colleagues, Business Partners, and Friends:

It is with great pleasure that we bring to you the first issue of Medhira Enterprises Newsletter on the eve of our fourth anniversary.

Starting a new business is a huge and intimidating step for anyone, especially in the post 9-11 period. I have to thank **Donald Kane from Pfizer and Shannon Smit from Ernst & Young** for providing our initial business opportunities to us—and this occurred while we were in the process of completing the business start up procedures!

Creating our company's mission statement was a critical milestone and honoring this mission on a day-to-day basis has resulted in a wonderful journey and helped us build many meaningful relationships.

This journey would have been difficult without the help of mentors and cheerleaders. **Ed Bobrow, Ed Mahler, Rosaleen Crotty, Barbara Hanssen, Joyce Leigh, & Shobha Manam**—I owe you big time! I have felt very blessed as my family, friends, and neighbors have been very supportive as well.

We love what we do and appreciate that you give us the opportunity of collaborating with you for your success.

We thank you for your continued enthusiasm, encouragement, and support and look forward to working with you for many more years to come.

Anita Dhir
CEO/President
March 15, 2006

"MEDHIRA
ENTERPRISES HAS
DEVELOPED TRAINING
AND CONSULTING
SERVICES TAILORED
SPECIFICALLY TO THE
NEEDS OF LAW FIRMS."

Project Management Tips

- Plan your work and work your plan!
- It's better sometimes to beg for forgiveness than to ask for permission!
- Make sure you know who your project sponsor is!
- The client is always right... but it is your job to educate him/her!
- A happy hour in a bar is not necessary...but a happy hour (no alcohol, please) at work is a great team builder!
- Team is an acronym for
Together
Everyone
Achieves
More
- Pre-Mortems are as important as post mortems!
- There is no "I" in team! But there is a big "ME"! (*not to be mistaken with Medhira Enterprises, please visit www.medhira.com for more information.*)



Medhira Enterprises Now Offers Customized Solutions for Law Firms



Given that a growing number of law firms are recognizing the valuable benefits of incorporating project management policies and principles within their respective practices, Medhira Enterprises has developed Training and Consulting services tailored

specifically to the needs of law firms. Medhira Enterprises now boasts an entire team of consultants dedicated to instilling project management skills in **lawyers at all levels, starting from summer interns, as well as paralegal, IT, HR, and secretarial staff.**

Our customized business solutions for law firms have

been adapted from innovative and proven best practices highlighted in PMI®, ISO 9000, and SEI CMM guidelines that are targeted towards achieving your growth and excellency objectives.

For more information regarding our services, please visit our website, www.medhira.com.

Medhira Goes Exotic!!!

The tourist department of Mauritius claims that "Mauritius will enchant you, uplift your soul, making you feel that you belong to the chosen few." Having visited Mauritius this past Fall, I can personally attest to Mauritius' delivery of these promises... but did they offer any project management expertise? There is room for more.

Mauritius is a resort island, strategically located in the Indian Ocean at the crossroads of Europe, Asia, Africa and Australia. With the launch of the Ebene CyberCity, Mauritius is positioning itself as a prime business process outsourcing destination and would greatly benefit from project management skills.

As the CEO of Medhira Enterprises, I was invited to Mauritius to explore and possibly provide project management expertise.

My initial contacts were very kind and helpful in providing me references. I met with over 50 leaders from the local business and academic community. During my business meetings in Mauritius, it became apparent

that there was a need for project management expertise and PMP® Certification education. As many businesses showed interest in expanding their knowledge of both, I was happy to comply. A number of local companies collaborated with us and offered not only their facilities for meeting purposes, but also arranged for press and media coverage. Imagine waking up at 6 AM and hearing your name and event being announced on the local radio station!

This event was attended by representatives from leading industries and institutions including the **Ceylinco Stella Insurance, University of Mauritius, Harel Mallac, SRM Ltd, Mauritius Telecom, State Insurance Company Mauritius Ltd, Central Electricity Board, National Computer Board, Tourism Management Ltd as well as the Waste Water Authority.**

They expressed a strong interest in the project management discipline as well as in PMP® Certification. Given the thirst and enthusiasm demonstrated by professionals in Mauritius from



BELLE MARE BEACH, SITUATED ON THE EASTERN COAST OF MAURITIUS

various industries, **Medhira Enterprises (Mauritius) Ltd** was established in January 2006. Medhira Enterprises will be collaborating with a number of local training facilities to bring about project management training and PMP® certification awareness and exam preparation.



"GIVEN THE THIRST AND ENTHUSIASM DEMONSTRATED BY PROFESSIONALS IN MAURITIUS FROM VARIOUS INDUSTRIES, MEDHIRA ENTERPRISES (MAURITIUS) LTD WAS ESTABLISHED IN JANUARY 2006."

How to get PMP® Certified

Thinking of getting PMP® certified? Not motivated enough to go through the trouble? See article on page 1 "Salaries of a Project Manager" for motivation!

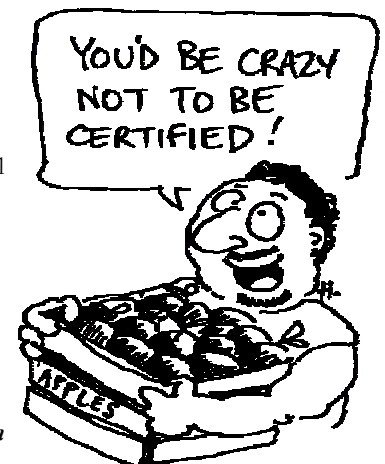
The **first step** in becoming certified is to visit www.pmi.org for a better understanding of the requirements. And if you find it confusing, we will walk you through the process as a part of our PMP® Exam Prep Course using our presentation entitled

"How to Become a PMP."

PMP Certification Requirements Include:

- Approved Application
 - Demonstrated Experience (4500 hours) based on level of formal education (bachelor's degree)
 - Demonstrated PM Education (35 hours)
 - Agreement to Abide by the Code of Professional Conduct
- Successful Completion of PMP Examination
- Maintenance of the Post Certification Requirements

Becoming certified is easier that you think. And we at Medhira are always here to help you!





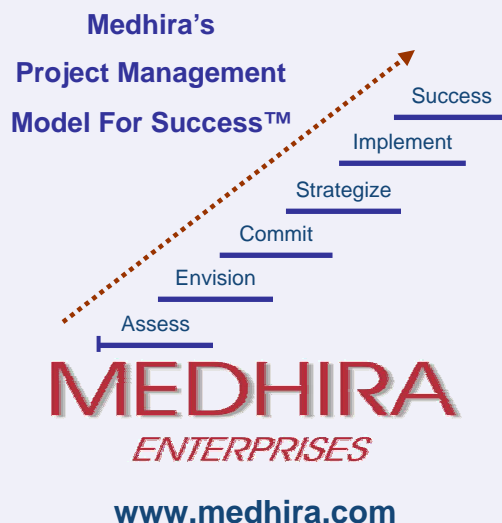
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Medhira Enterprises, a New York based firm with a presence in USA, India, and Mauritius, provides consulting and training services in project management and operational best practices. We collaborate with our global clients to strategically improve their overall business performance. Our customized solutions are based on innovative and proven best practices highlighted in PMI®, ISO 9000, and SEI CMM guidelines that are targeted towards achieving your growth and excellency objectives.

For our latest offerings, visit our website,
www.medhira.com



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**GIVE US YOUR FEEDBACK AT
FEEDBACKNL@MEDHIRA.COM**

Fun With Project Management

Joke 1

Five cannibals get appointed as engineers in a defense company.

During the welcoming ceremony the boss says, "You're all part of our team now. You can earn good money here, and you can go to the cafeteria for something to eat. So please don't trouble any of the other employees".

The cannibals promised.

Four weeks later the boss returns and says, "You're all working very hard, and I'm very satisfied with all of you. However, one of our janitors has disappeared. Do any of you know what happened to him?"

The cannibals all shake their heads no. After the boss has left, the leader of the cannibals says to the others, "Which of you idiots ate the janitor?"

A hand raises hesitantly, to which the leader of the cannibals

replies, "You fool! For four weeks we've been eating Team Leaders, Supervisors and Project Managers and no one noticed anything, and you have to go and eat the janitor!"

Joke 2:

If it is hardware, you can kick it. Your Project Manager by definition is software.

Joke 3:

A project manager, software engineer, and a hardware engineer were taking a walk after lunch, when one of them touched a pole and a genie appeared. The genie said, "You have freed me, I will grant each of you one wish".

Hardware Engineer said, "I always wanted to visit the South Sea in my own yacht." Poof, he was gone.

Software Engineer said, "Oh, I always wanted to ride a Harley Davidson in the Sonora Desert."

Poof, he was gone.

Project Manager was the last to speak and he said, "I want both these guys back at their desk working on my project at 1 PM!"

If you have any PM jokes that you would like to submit for our next newsletter, please e-mail us at Newsletter@medhira.com.

